



# Framework Programme 7

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**Whyse**

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Minsk, May 2010

## Joining the EU programmes as a Belarusian

1. Introduction to the Framework Programme 7
2. Focus on evaluation issues  
+ exercise
- 3. Strategies for Belarusian organisations  
+ exercise**
4. ICT 2011-2012 Work Programme
5. Information days
6. Main errors in proposals

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## Actions specific targeted at Belarus

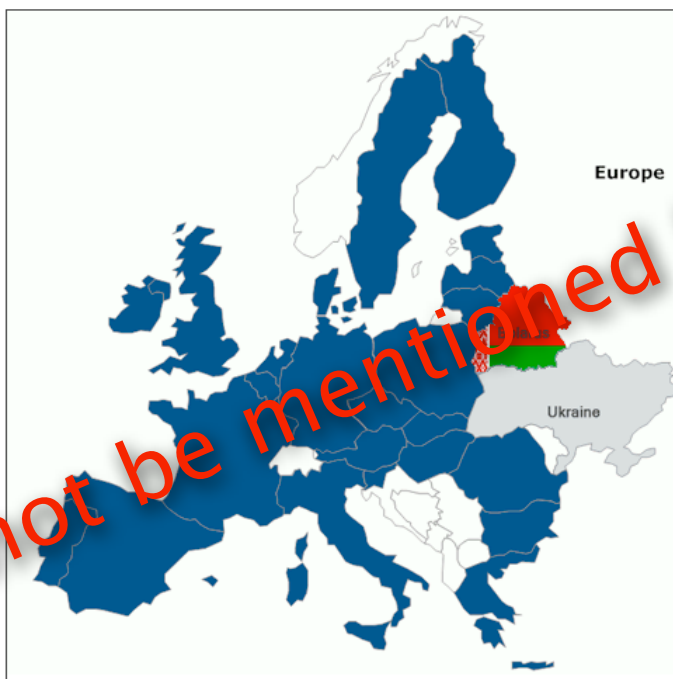


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## Action targeted at Belarus



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Like.....

Specific International Cooperation Actions (SICA) allow for work on specific topics. For example the development of biodiversity in the Andes, for both environmental and agro-industrial reasons.



## About the EECAlink

The EECAlink is a coordination action between EU countries and EECA countries and strengthening Cooperation Partner Countries targeted by our proposal are: Armenia, Belarus, Moldova, Russia, Ukraine and Uzbekistan.

**International cooperation, the cornerstone of the Seventh Framework Programme**

One of the objectives of the new framework programme is to intensify strategic partnerships with third countries, namely within the framework of greater mobility among researchers. Sigi Gruber, head of communication for the international dimension of the Seventh Framework Programme, explains

- Finally, the principle of partnership and dialogue is included in the specific international cooperation actions (SICA) which aim to bring about the balanced participation of third countries in collaboration with European partners.

Identification of joint research priorities of the EU scientific collaboration among them. International consortium gathers partners from: Armenia, Belarus, Georgia, Kazakhstan, Moldova, Poland, Russia, Ukraine, Uzbekistan, Hungary, Italy, Kazakhstan, Georgia, Czech Republic, Hungary, Italy, Kazakhstan, Moldova, Poland, Russia, Ukraine, Uzbekistan.

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Cooperation

Ideas

I will focus on those areas

People

Capacities

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## My aim as a Belarusian organisation is...

- To get involved in an ordinary FP7 project
- To get more knowledge in general
- To be even better on my “own” platform
- To be recognised and well know in my specific research
- To have much more networking (with EU countries)
- To have some funding (why not)

## Some Scenarios

How should I act to get involved in a EU project ?

- What to do if I have an idea to a proposal
- What to do if I only have a wish to participate within a specific area/objectives
- How to read the WP in one of the above situations
- How to get involved with the Commission, PO, evaluation, meetings etc.

## Act and Ask

Do not look for **money!**

## cont. asking

- Identify the challenge or the objectives closest to you skill and interest (read the work programme)
- Get in touch with your NCP,  
ask for calls coming up,  
ask for information days (ALL!)  
ask for tendency within the area,  
ask for a list of funded project within this area,  
are some of them like yourself?

## Thinking

- Analyse the funded projects,  
what are they doing?  
who are the partners?  
are they a natural “step 2” or “next step” to the project?  
can you do any help in a “next step” proposal?

## Conclusion on investigation

- You found an area
- You found some project
- You could contribute to a “follow up” of the project
- *But you will be in competition with some current partners*
- You found a call
- You found an information day in Bruxelles



**Just before we step into the proposals**

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## Reading the work programme

- It is not needed nor recommend to read all 126 pages
- There are some challenges - find the one closest
- Read the objectives or the wished outcome and you have to identify the area for you
- Pay strong attention to the outcome, this is precisely what is needed and wanted - no more\* no less
- Can you play a role in realising this outcome?

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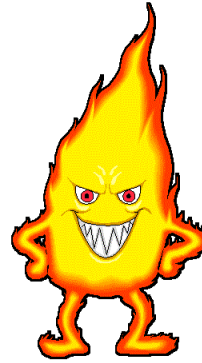
## Getting networked with the Commission

- Do not contact them before you have a good understanding of the build up of the scientific area
- When you have this - you should “promote” yourself
  - at conferences, meetings and information days with some worked out questions.
  - by email, but not just for information about getting funding, but with some relevant questions like:
    - \* do you think xyz can play an role in the next call, or like this:
    - \* we are very strong on wqz, dont you think we could play a role in a project within 2.3.24.55

## Several ways now



## Find the fireplaces of the “next steps”



## No, you cannot look them up!

But they can be grouped like this

- Happy with the consortia
- Unhappy with some in the consortia
- Some of previous partners are searching for new ways
- New comers
  - Try with their network
  - Try to find partners at meetings and conferences
  - Try with partner search facilities
  - Use some of the brokerage projects (like the one inviting today)

## Unhappy with some in the consortia

- Get in touch with each one in some of the project identified
- Mail them,
  - tell about your interest,
  - tell them about your skills
  - tell them about your research work (related to the subject!!)
  - tell what you can contribute to an eventual new proposal (next step)
- You are in one way describing the work packages you could run
- But tell also you're flexible

## Some partners are searching for new ways

- Get in touch with selected ones in some of the project identified
- Mail them,
  - tell about your interest,
  - tell them about your skills
  - tell them about your research work (related to the subject!!)
  - tell what you can contribute to an eventual new proposal (not a “next step”, but a “new step”)
- You are in one way describing the work packages you could run
- But tell also you're flexible

## New comers

- Can only be identified if
  - they set-up a kind of partner searchor
  - they participate in meetings and tell about their ideasor
  - the NCP have an informal way to promote this kind of requestsor
  - pure luck

## Whatever - you'll have to work hard

- But you'll have a knowledge and a background for joining all kind of discussions on this area and on all levels
- With this know how you can even get in touch with the experts from the Commission and discussing your finding and your ideas for new proposals

## I have an idea for a proposal

- Find an EU organisation who would like to be the “owner” or “gate keeper” of such a proposal.
- Sell the idea to them
- Tell what part/role you could play  
You will not be the coordinator
- You will not upload the final proposal
- You will not write the proposal
- You will creative, constructive improve, analyse, comment the framework of the proposal
- You will take care of your own work packages and its integration with the other

## My proposal?

- Forget it
- Let experienced researchers do the work (writing etc.)
- But do not learn back
- Show you are existing and reading everything
- Show some concern
- With some luck “your proposal” or your idea will be a funded project

## I just want to improve my knowledge

- You have skills in a specific area
- You have identified all project in that area
- You have found all participants in all those projects

There is a chance that some of the partners will go for a new call

- You have to tell them you exist
- You have to tell them you could be added value
- You have to tell them you are flexible

## Exercise

